A MESSAGE FROM Board president Ronnie Bohot and CEO Jennifer Meason

Improvements push our mission forward in 2015

the more they stay the same." The past year brought many positive changes for Cotton Electric Cooperative while maintaining the traditional values we hold dear. Throughout 2015, the board of trustees and employees focused on increasing service reliability, improving the efficiency of our outage restoration efforts, continuing our commitment to community, and encouraging feedback from the membership.

Service Reliability & Outage Restoration

We tackled several projects in 2015 as we focused on the prevention of outages and increasing the reliability of the cooperative system. Crews set 2,426 new poles, built 47.51 miles of line and installed 333 new meters. We also retired 45.48 miles of line and 197 meters no longer in service.

To address area growth and improve service, a substation near Elgin came online in June 2015. The newest sub in Cotton Electric's system was laid out on a large footprint with ease of maintenance in mind. The first mile of distribution

There's an old saying, "the more things change, line coming out of the sub is a double circuit of three-phase line supported by ductile iron poles, the first of their kind on the Cotton system. The iron poles and fiberglass cross arms should stand up to natural challenges well and outlast traditional wooden poles. The Indiahoma sub that serves the Cache area also saw a major upgrade.

> The co-op continued efforts to improve power delivery with an aggressive program to clear right-of-ways. Contractors began using a rotary ax to clear larger trees with a cleaner result. To balance the effect, the co-op hosted a sale of tree seedlings from the Oklahoma Department of Agriculture, Food and Forestry. Foresters were on hand to offer advice on species selection while co-op employees explained best practices in locating trees where they wouldn't interfere with power lines.

> When outages do occur, our goal is to restore them as quickly as we can in a safe manner. The Cotton Electric dispatch department received a major upgrade in order to improve the outage restoration process. A new work area was created to accommodate two fully functional stations.





Ronnie Bohot

Jennifer Meason

Technology includes video screens coordinated throughout the Walters headquarters for more efficient outage information sharing. The system also ties in with devices in the field, making for smoother information collaboration.

Cotton Electric saw the immediate benefits of the upgraded Dispatch Center when wintry blasts hit the co-op during the year-end holiday season. The Thanksgiving weekend saw icy conditions and outages affecting some 3,800 members. Always ready to serve the membership, Cotton Electric employees had power restored in less than a day.

Another storm hit the service area just after



Christmas, taking down transmission lines and idling substations for days. Some 10,000 Cotton Electric members were affected while crews repaired damage including more than 100 broken poles and numerous downed power lines. All power was restored in time to ring in the New Year.

Commitment to Community

With the cooperative principle of Commitment to Community at the forefront, the Cooperative invested in ways to improve member service.

A new automated payment kiosk went into service at the Cotton Electric office located at 1101 W. Oak in Duncan. The kiosk allows members to make in-person payments at their convenience. Similar to an ATM, the 24/7 kiosk takes debit or credit cards, checks or cash payments on Cotton Electric ac-

In an effort to help our membership identify energy-consumption challenges in their homes, the coop continued to offer free energy audits. The energy audits entail a thorough inspection of the home and a personalized report that includes suggestions to help members lower future energy bills.

Encouraging wise investments in high energy-use components of a home, Cotton Electric offered rebates for members installing heat pumps.

Giving back to the community remained a focus for the Cooperative. The Cotton Electric Charitable Foundation offered financial assistance throughout the service territory, issuing 29 grants totaling \$71,981.08 during FY 2015-16. survey project and more than 500



Cotton Electric member Yonic Ramirez makes a payment using the new kiosk at the co-op's business office at 1101 West Oak Avenue in Duncan.

ment fielded 22 teams and contributed \$8,000 to the grant program.

Adding to the Charitable Foundation's contribution, the members of Cotton Electric showed support in the form of gross receipts tax. More than 2.8 million in gross receipts tax funds were distributed among 31 schools within Cotton Electric's service territory.

The Cooperative's investment in our youth continued through the Youth Tour, Energy Camp and Leadership Summit programs.

Later in the year, the board of trustees determined the co-op financially strong and elected to return \$500,000 in capital credits to members.

Member Contact & Feedback

We reached out to members in several ways in 2015 and encourtechnologies.

The Summer Classic golf tourna- members participated in a pair of at the district and annual meetings. es and people.

and member comments were reviewed by the board and employees that assisted in shaping future programs. Cotton Electric earned an American Customer Satisfaction Index score of 85 both times. This score is much higher than investorowned utilities and comparable to other Touchstone Energy co-ops.

Wanting a more immediate twoway conversation with our members, the Cooperative used Facebook and Twitter to communicate about outage restoration efforts, cooperative issues, and area happenings. Members responded well and the Cooperative's social media following grew to more than 5,000 by the end of the year.

booths at local fairs, home and gar-

random telephone surveys. Results Members in Districts 1, 3 and 5 held triennial meetings and Trustees Shan Files, Charles Spencer and Tim McCary were held over for three-year terms. A quorum of 827 registered members actively participated in the annual membership meeting in Duncan.

2015 and Beyond

As you can see, Cotton Electric's board of trustees and employees pushed forward as a vibrant cooperative in 2015. We made great strides in reliability and efficiency while supporting our communities. We were motivated by a value we hold dear: Serving the members of the cooperative well.

We will continue to work hard We visited with many of our to fulfill our mission to be a leader members in person at community in providing the most reliable and aged feedback using a variety of events where employees manned innovative electric system, with affordable rates. We will do so The Cooperative began a member den shows, and safety presentations. through the positive, enthusiastic In addition, we saw many of you and professional use of our resourc-

Cotton Electric Cooperative

BOARD OF TRUSTEES



District 1 Shan Files Secretary/Treasurer



District 2 Ken Layn Vice President



District 3 Charles Spencer

Dedication and experience

Cotton Electric Cooperative's Board of Trustees has a fiduciary responsibility for the governance of the cooperative and its subsidiary, serving to oversee and shape policy and keep the co-op and its subsidiary on a steadfast, focused course.

Your trustees are a dedicated, experienced group of professionals who share in an abiding loyalty for, and commitment to, the members throughout our eight-county service area. They act on behalf of you, our members, carrying out their principal responsibility to evaluate and create policies to ensure your cooperative provides safe, affordable and reliable service; all while adhering to our core value ... to strengthen the communities we serve.



District 4 Brian DeMarcus Asst. Sec./Treas.



District 5 Tim McCary



District 6 Tommy Jones



District 7 Steve Robinson



District 8 Dewayne High



District 9 Ronnie Bohot

Cotton Electric Cooperative

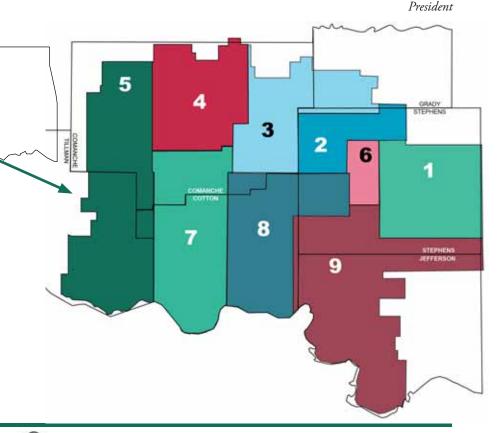
SERVICE AREA

Cotton Electric Cooperative provides electric service to some 22,000 meters in eight counties of southwest Oklahoma. Cotton Electric was organized in 1938 to provide electric services to

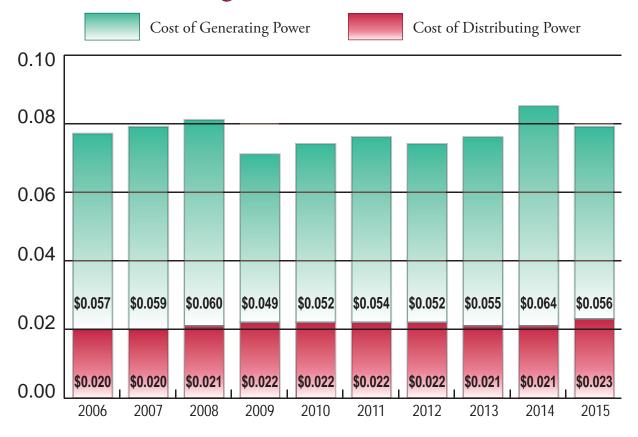
rural areas at a time when other utilities did not consider it economically feasible. Over the course of 77-plus years, the cooperative has steadily grown while continuing to meet the changing needs of its members.

The members of Cotton Electric own the cooperative's electric system and have an active voice in business matters. Combined with the many services offered, a local dispatcher is always on duty to assist with any unexpected problems occurring after normal working hours.

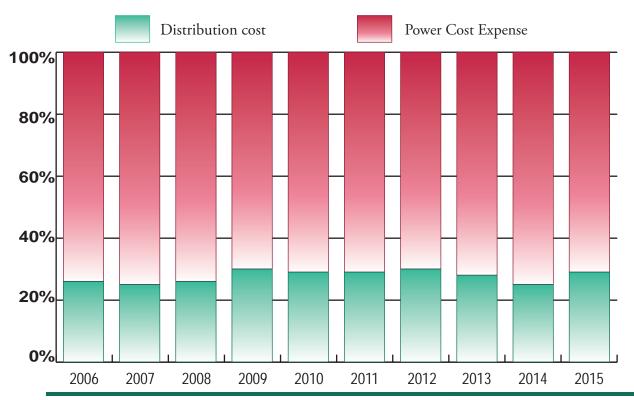
Our headquarters is located at 226 North Broadway in Walters and a branch office at 1101 West Oak in Duncan.



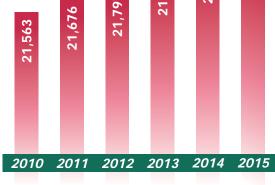
Total Average Cost Per kWh Purchased



Percent of Total Cost



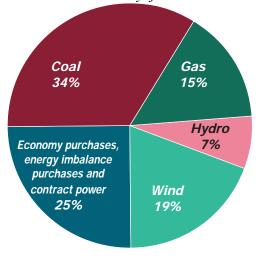




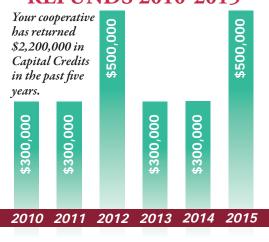
Western Farmers Electric Cooperative

FUEL MIX

Our power provider's generation portfolio includes a variety of sources.



Capital Credit REFUNDS 2010-2015



BALANCE SHEETS Consolidated		
As of December 31, 2015 ASSETS	2015	2014
Utility Plant		
Electric Plant in Service	1 25,901,197	121,617,128
Construction Work in Progress	1,465,651	1,086,665
Total Utility Plant, at cost	127,366,848	122,703,793
Less Accumulated Depreciation	36,202,003	34,674,141
Net Utility Plant	91,164,845	88,029,652
Non-utility plant)1,10 1 ,01)	00,027,072
Non-utility Plant	293,834	288,013
Less Accumulated Depreciation	(244,645)	(230,830)
*		
Total Non-utility Plant Other Property and Investments	49,189	57,183
Investment in Associated Organizations	30,629,084	29,282,739
Notes Receivable less current portion	132,989	152,432
*		
Total Other Investments Current Assets	30,762,073	29,435,171
Cash & Cash Equivalents	5,361,297	1,161,922
Accounts Receivable less doubtful accounts	2,734,536	3,055,643
Unbilled Revenue	4,401,195	5,901,128
Materials and Supplies	1,621,757	1,390,125
Other Current and Accrued Assets	85,314	79,630
Total Current Assets	14,204,099	11,588,448
Deferred Debits	2,376,717	2,715,547
TOTAL ASSETS	138,556,923	131,826,001
LIABILITIES AND MEMBERS' EQUITY Equities and Margins		
Memberships	116,135	117,640
Patronage Ĉapital	60,693,447	55,768,072
Accumulated other comprehensive income	(425,281)	1,203,660
Other Equities	7,993,813	7,468,740
Total Equities and Margins Long-term Debt	68,378,114	64,558,112
Long-term Debt less Current Maturities	53,179,343	49,531,759
Other Non-current Liabilities	6,664,766	5,067,391
Total Long-term Liabilities Current Liabilities	59,844,109	54,599,150
Current Maturities of Long-term Debt	3,102,000	3,219,000
Line of Credit	-	1,650,416
Account Payable	4,675,462	5,419,700
Consumer Deposits	1,079,667	1,032,186
Other Current and Accrued Liabilities	1,108,215	1,026,273
Total Current Liabilities	9,965,344	12,347,575
Deferred Credits	369,356	321,164
TOTAL LIABILITIES AND EQUITY		

Consolidated Statement of Revenue, Patronage Capital & Comprehensive Income

	2015	2014
Operating Revenues	68,037,001	75,067,111
Operating Expenses		
Cost of Power	45,309,599	54,405,248
Distribution Expense - Operations	3,171,331	3,050,663
Distribution Expense - Maintenance	3,931,554	3,895,949
Consumer Accounts	1,585,879	1,621,351
Customer Service and Information	144,000	164,684
Sales Expense	548,821	522,702
Administrative and General	2,194,635	1,506,394
Depreciation	3,851,072	3,684,400
Taxes	1,317,723	1,437,019
Interest	2,361,477	2,325,951
Cost of Goods Sold	1,008,174	1,544,846
Other Interest and Deductions	61,762	53,826
Total Operating Expenses	65,486,027	74,213,033
Net Operating Margins	2,550,974	854,078
Other Income		
Interest Income	279,020	267,636
Other Income (Expense)	(6,285)	(13,304)
Total Other Income	272,735	254,332
W.F.E.C. and Other Capital Credits	3,070,227	4,342,217
Net Margins Before Income Taxes	5,893,936	5,450,627
Provision for Income Taxes	(59,574)	(58,780)
Patronage Capital Beginning of Year	55,768,072	51,092,403
Transfer to Other Equities	(389,186)	(371,439)
Retirement of Capital Credits	(519,801)	(344,739)
Patronage Capital End of Year	60,693,447	55,768,072
Comprehensive Income		
Net Margins for the Year	5,834,362	5,391,847
Amortize loss (gain) on APBO	(1,512,788)	83,017
Current Gain on APBO	(116,153)	(101,884)
Comprehensive Income	4,205,421	5,372,980

Statements audited annually

The financial statements for Cotton Electric Cooperative as of and for the years ended Dec. 31, 2015 and 2014, have been audited by Briscoe, Burke & Grigsby, LLP, an independent accounting firm. An unmodified opinion was issued for each year. Copies or the complete audited financial statements are on file at the cooperative's headquarters in Walters.

FIVE-YEAR OPERATING STATISTICS

As of December 31, 2015

	2012	2012	2013	2014	2015
Total Revenue	\$59,976,583	\$58,019,624	\$64,444,144	\$73,370,764	\$66,181,939
Cost of Purchased Power	40,914,902	39,404,997	45,951,455	54,405,248	45,309,599
Taxes	1,157,167	1,111,167	1,244,611	1,437,019	1,317,723
Operating Expense per Mile	11,166	10,929	12,358	14,112	12,382
Operating Income per Mile	11,902	11,574	13,035	14,244	12,843
Average Farm/Residential Annual Bill	1,741	1,598	1,683	1,830	1,722
Average Farm/Residential KWH Used	17,195	15,494	16,148	16,290	15,183
Miles of Line Energized	5,140	5,140	5,131	5,151	5,153
Density per Mile	4.22	4.24	4.28	4.29	4.30
New Services Connected	403	401	360	361	333
Services Retired	248	216	189	164	197

OPERATING EXPENSES - 2015













Cost of Goods Sold 1.54%

Member Service,

Information, Sales 1.06%

Corporate Headquarters

Cotton Electric Cooperative 226 N. Broadway Walters, OK 73572 Phone: 580-875-3351

Website: CottonElectric.com

Duncan Office

1101 W. Oak Duncan, OK 73533 Phone: 580-255-5065

Legal Counsel

J.W. Doolin Lawton, Okla.

Independent Auditors

Briscoe, Burke & Grigsby, LLP Tulsa, Okla.

Accounting Statistics

J.P. Goode
Accounting Supervisor

Management

Jennifer Meason
Chief Executive Officer

Jeff Simpson Vice President

Mike Ottinger Vice President

Bryce Hooper Vice President



ority of Cotton Electric Cooperative. It is our privilege to provide educational presentations, sponsorships and assistance when needed.

The members of Cotton Electric make a substantial impact on local schools in several ways. For example, electric cooperatives in Oklahoma revenue at both the wholesale and retail level in lieu of an ad valorem tax. Although we typically makes a significant positive impact.

When Cotton Electric members pay electric bills, the cooperative remits the 2 percent gross receipts tax to the state, and 95 percent of those funds go directly back to local school districts. During 2015, \$2,498,218.86 was apportioned back to the 31 school districts in our service area.

On a percentage basis, electric cooperatives contribute more tax dollars to local school districts than other utilities. In Oklahoma, investor-

Supporting area schools has always been a pri- owned utilities pay ad valorem taxes instead of gross receipts tax, and only 58 percent of these tax monies go to school districts within which investor-owned utilities own property. Municipal utilities contribute no tax money to public schools.

The Oklahoma Tax Commission oversees the are levied a 2 percent gross receipts tax on the apportionment of the gross receipts tax. The amount paid to each school is based upon the number of miles of power lines that Cotton Elecview taxes in a negative light, this tax in particular tric Cooperative and Western Farmers Electric Cooperative have in each school district.

> WFEC, Oklahoma's largest locally owned power supply system, is a generation and transmission cooperative owned by 21 distribution cooperatives, including Cotton Electric.

> In 2015, nearly \$2.5 million was distributed among the schools served by CEC and WFEC. The table on this page shows the miles of line serving each district and an estimation of amounts contributed through the 2015 gross receipts tax.

2015 Gross Receipts Tax by School Districts

	Cotton &	Cotton
District	WFEC Taxes	miles of line
Apache	\$32,693.81	1.21
Big Pasture	\$57,689.89	238.10
Bishop	\$278.64	1.15
Bray	\$87,289.11	134.93
Cache	\$114,427.33	296.65
Central	\$92,230.57	237.66
Chattanooga	\$193,660.02	333.31
Comanche	\$209,885.37	309.45
Davidson	\$22,477.90	33.45
Duncan	\$85,063.57	193.11
Elgin	\$125,709.83	312.27
Empire	\$83,735.51	238.46
Fletcher	\$51,113.53	26.96
Flower Mour	nd \$351.32	1.45
Fox	\$4,196.51	17.32
Frederick	\$57,362.57	9.07
Geronimo	\$50,847.32	163.72
Grandfield	\$47,205.89	194.83
Grandwiew	\$49,149.52	113.59
Indiahoma	\$64,355.01	146.63
Lawton	\$42,006.58	122.54
Marlow	\$56,718.30	234.09
Ringling	\$83,527.74	24.67
Rush Springs	\$128,154.38	149.98
Ryan	\$40,790.81	119.98
Sterling	\$64,052.23	166.83
Temple	\$58,564.14	230.76
Terral	\$16,853.88	69.56
Velma	\$288,729.30	510.07
Walters	\$189,031.42	299.46
Waurika	\$100,066.86	235.37
Totals:	\$2,498,218.86	5,166.63





CECF Board of Directors







Danny Marlett Vice President



Carly Douglass Sec./Treasurer



Iennifer Meason **Board Member**



Ronnie Bohot **Board Member**



CECF distributes nearly \$930,000 raised through Operation Round Up

Cotton Electric members are a generous group. Most of them participate in Operation Round Up, which rounds their power bills up to the nearest dollar each month. The funds collected by Operation Round Up are administered by the Cotton Electric Charitable Foundation (CECF). Since the program began in April 2004, nearly \$930,000 has been awarded to area organizations and individuals in need. Recipients are located within the Cotton Electric service territory.

By the end of 2015, CECF had issued 398 grants in an effort to improve the quality of life throughout the Cotton Electric service area.

CECF awarded 29 grants totaling \$71,981.08 during the 2015-16 fiscal year. The foundation's fiscal year begins July 1 and ends June 30.

The six largest grants awarded - \$5,000 or more - would have broad effects on communities throughout the service area. The Temple fuel and maintenance costs." Nutrition Center will continue to serve midday meals to seniors in Cotton County. Schoolchildren in Walters are more secure because of a new fence surrounding the elementary school campus. Friends of the Wichitas will re-open the Nature Store and Holy City of the Wichitas will repair buildings damaged in spring storms. The Sugden Volunteer Fire Department has completed a building addition and the newly-formed Pecan Creek VFD has a new tank and pumping unit.

A total of \$14,800 in CECF grants benefitted fire departments in the service area. A department in Corum also received a small grant for an EMR trauma pack. The Walters fire department purchased wildland and extrication

"Rural fire protection is an important issue CEO and CECF board member. for our members," said Ronnie Bohot, presi-



of trustees and CECF board member.

"Through Operation Round Up, more than \$242,000 has been contributed to volunteer fire departments in our service area since 2004. These additional funds have helped them purchase new equipment and cope with increased

Four grants were modest, under \$1,000, but made a big difference, in education and public safety. Fiesta in Fuqua had more school supplies to hand out. Horace Mann students have new books. Police in Sterling have body cameras. Other small grants helped stock a pantry and purchase a printer and a water softener.

Grants ranging up to \$3,500 went to a variety of purposes from helping schools and students with equipment and supplies, keeping pantries full and assisting families overwhelmed with expenses related to medical conditions.

"The goal of CECF is to improve the lives of our members and we feel these contributions have made a difference in improving the quality of life in southwest Oklahoma," said Jennifer Meason, Cotton Electric Cooperative's

The foundation's board of directors meets on dent of the Cotton Electric Cooperative's board a quarterly basis to review applications.



Operation Round Up is a program designed to provide financial assistance to worthwhile individuals and organizations.

participating co-op members are collected when their ticipation is voluntary. monthly bills are "rounded up" to the next highest dollar. For example, if a member's bill is \$49.77, the bill is rounded up to \$50. The additional 23 cents is then deposited to the Operation Round Up fund.

The average yearly contribution from each participating cooperative member is about \$6. The most a member would contribute each year is \$11.88 and the least is Under the program, voluntary contributions from 0 cents. Plus, contributions are tax deductible and par-

> The funds collected by the Operation Round Up are administered by the Cotton Electric Charitable Foundation and its five directors. The CECF board meets and discusses applications quarterly.

2015-16 CECF Grant Recipients

Central High School	\$1,204.00	Flower Mound School	\$2,000.00
Horace Mann Elementary School	\$531.92	Marlow Samaritans	\$1,000.00
One True Light Inc.	\$1,000.00	Sugden VFD	\$5,000.00
Sterling, Town of	\$605.00	Abundant Life Church	\$2,500.00
Velma Community Outreach Center	\$3,500.00	Chattanooga Community Center	\$1,100.00
Walters Public Schools	\$6,961.00	Chattanooga Public Schools	\$3,124.60
Walters Senior Citizens Center	\$1,517.07	Corum VFD	\$800.00
Bray-Doyle Academic Booster Club	\$2,238.92	Fiesta in Fuqua / New Life Church	\$500.00
Empire Elementary Schools	\$1,466.00	Holy City of the Wichitas	\$5,000.00
Friends of the Wichitas	\$5,000.00	Pecan Creek VFD	\$5,500.00
Stephens County Crime Stoppers	\$1,500.00	Regional Food Bank	\$2,500.00
Teen Court	\$1,300.00	Velma Police Department	\$1,500.00
Town of Temple/Temple Nutrition Center	\$5,132.57	Rockin' T Cure for Kids	\$2,500.00
United Way of Southwest Oklahoma	\$2,000.00		+-,>
Walters Fire Department	\$3,500.00		Φ=1 001 00
Boy Scouts of America	\$1,500.00	Total distribution FY2015-16	\$71,981.08



CECF Statements of Financial Position

For the Years Ended June 30, 2016 and 2015 (Audit pending)

BALANCE SHEET 2016 2015 **ASSETS** Cash \$42,405 \$21,456 Accounts Receivable-Related 6,824 7,447 Total Assets 49,229 28,903 **LIABILITIES & NET ASSETS** Accounts Payable 11,579 830 Grants Payable 2,500 Total Liabilities 14,079 830 Unrestricted Funds Balance 35,150 28,073

49,229

STATEMENT OF ACTIVITIES

REVENUES	2015	2014
Golf Tournaments	\$23,155	\$24,778
Consumer Contributions	83,484	84,125
Total Revenues	106,639	108,903
EXPENSES		
Charitable Disbursements	74,481	98,463
Golf Tournament	15,629	16,153
Total Operating Expenses	90,110	114,606
Net Operating Income (loss)	16,529	(5,713)
OTHER INCOME/EXPENSES		
Other Expenses	9,452	8,710
Total Other Income/Expenses	9,452	8,710
Increase (Decrease) in		
Unrestricted Net Assets	7 ,0 77	(14,423)
Beginning Unrestricted Net Assets	28,073	42,496
End Unrestricted Net Assets	\$35,150	\$28,073

Independent Auditor's Report

28,903

Report on the financial statements

We have audited the accompanying financial statements of Cotton Electric Charitable Foundation which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Total Liabilities and Net Assets

statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

these financial statements in accordance with we express no opinion. An audit also includes financial statements are free of material misstate- tion of the financial statements.

An audit involves performing procedures to Management's responsibility for the financial obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effective-Our responsibility is to express an opinion on ness of the entity's internal control. Accordingly,

accounting principles generally accepted in evaluating the appropriateness of accounting the United States of America. Those standards policies used and the reasonableness of signifirequire that we plan and perform the audit to cant accounting estimates made by manageobtain reasonable assurance about whether the ments, as well as evaluating the overall presenta-

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cotton Electric Charitable Foundation as of June 30, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Briscoe, Burke & Grigsby, LLP Certified Public Accountants

78th Annual Membership Meeting

Sept. 29, 2016

Great Plains Coliseum in Lawton

